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IN THE HOUSE OF REPRESENTATIVES

HOUSE BILL NO. 179

BY REVENUE AND TAXATION COMMITTEE

AN ACT RELATING TO UNAUTHORIZED INSURERS AND SURPLUS LINES; AMENDING SECTION 41-1212, IDAHO CODE, TO PROVIDE THAT CERTAIN CODE SECTIONS APPLY ONLY WHEN THE INSURED'S HOME STATE IS IDAHO AND TO MAKE A TECHNICAL COR-RECTION; AMENDING SECTION 41-1213, IDAHO CODE, TO DEFINE TERMS AND TO REVISE DEFINITIONS; AMENDING SECTION 41-1214, IDAHO CODE, TO PRO-VIDE THAT A CERTAIN SEARCH REQUIREMENT IS NOT REQUIRED IN CERTAIN CIRCUMSTANCES, TO PROVIDE RECORD MAINTENANCE REQUIREMENTS, TO PRO-VIDE RESTRICTIONS RELATING TO INSURERS WITH WHICH SURPLUS LINE BROKERS 10 MAY INSURE, TO GRANT THE DIRECTOR CERTAIN RULEMAKING AUTHORITY AND TO PROVIDE A PENALTY; AMENDING SECTION 41-1223, IDAHO CODE, TO GRANT THE 11 DIRECTOR THE AUTHORITY TO PARTICIPATE IN A CERTAIN DATABASE AND TO MAKE 12 A TECHNICAL CORRECTION; AMENDING SECTION 41-1229, IDAHO CODE, TO REVISE 13 PROVISIONS RELATING TO A TAX ON SURPLUS LINES; AND PROVIDING AN EFFEC-14 15 TIVE DATE.

Be It Enacted by the Legislature of the State of Idaho:

SECTION 1. That Section 41-1212, Idaho Code, be, and the same is hereby amended to read as follows:

- 41-1212. EXEMPTIONS FROM SURPLUS LINE LAW. (1) The provisions of this surplus line law controlling the placing of insurance with unauthorized insurers shall not apply to reinsurance or, except as to subsection (2) below, to the following insurances when so placed by licensed agents or surplus line brokers of this state:
 - (a) Ocean marine and foreign trade insurances.
 - (b) Insurance on subjects located, resident, or to be performed wholly outside of this state, or on vehicles or aircraft owned and principally garaged outside this state.
 - (c) Insurance on operations of railroads engaged in transportation in interstate commerce and their property used in such operations.
 - (d) Insurance of aircraft owned or operated by manufacturers of aircraft, or of aircraft operated in commercial scheduled interstate flight, or cargo of such aircraft, or against liability, other than workmen's worker's compensation and employer's liability, arising out of the ownership, maintenance or use of such aircraft.
- (2) Brokers so placing any such insurance with an unauthorized insurer shall keep a full and true record of each such coverage in detail as required of surplus line insurance under this law. The record shall be preserved for not less than five (5) years from the effective date of the insurance and shall be kept available in this state and open to the examination of the director. The broker shall furnish to the director at his request and on forms as designated and furnished by him a report of all such coverages so placed in a designated calendar year.

- (3) The following sections apply only when the insured's home state is Idaho:
 - (a) Section 41-1214, Idaho Code (conditions for export);
 - (b) Section 41-1215, Idaho Code (broker's affidavit);
 - (c) Section 41-1216, Idaho Code (open lines for export);
 - (d) Section 41-1217, Idaho Code (eligible surplus lines insurers);
 - (e) Section 41-1218, Idaho Code (eligible surplus line insurers -- penalty for violation);
 - (f) Section 41-1219, Idaho Code (evidence of the insurance -- changes -- penalty);
 - (g) Section 41-1220, Idaho Code (endorsement of contract);
 - (h) Section 41-1227, Idaho Code (records of broker);
 - (i) Section 41-1228, Idaho Code (annual report of broker);
 - (j) Section 41-1229, Idaho Code (tax on surplus lines);
 - (k) Section 41-1233, Idaho Code (report and tax of independently procured coverages);
 - (1) Section 41-1234, Idaho Code (records of insureds).
- SECTION 2. That Section 41-1213, Idaho Code, be, and the same is hereby amended to read as follows:
- 41-1213. DEFINITIONS. As used in this chapter and any applicable rules, the following definitions shall apply:
- (1) "Affiliated" means, with respect to an insured, any entity that controls, is controlled by or is under common control with the insured.
- (2) "Affiliated group" means any group of entities that are all affiliated.
- (3) "Broker" as used in this chapter means a surplus line broker duly licensed as such under this chapter, including resident surplus line brokers and nonresident surplus line brokers.
 - (4) "Control" means:

- (a) An entity directly or indirectly, or acting through one (1) or more other persons, owns or controls another entity or has the power to vote twenty-five percent (25%) or more of any class of voting securities of another entity; or
- (b) An entity controls in any manner the election of a majority of the directors or trustees of another entity.
- (5) (a) "Exempt commercial purchaser" means any person purchasing commercial insurance who, at the time of placement, meets the following requirements:
 - (i) The person employs or retains a qualified risk manager to negotiate insurance coverage.
 - (ii) The person has paid aggregate nationwide commercial property and casualty insurance premiums in excess of one hundred thousand dollars (\$100,000) in the immediately preceding twelve (12) months.
 - (iii) The person meets at least one (1) of the following criteria:

 1. The person possesses a net worth in excess of twenty million dollars (\$20,000,000) as such amount is adjusted pursuant to the provisions of paragraph (b) of this subsection.

- 2. The person generates annual revenues in excess of fifty million dollars (\$50,000,000) as such amount is adjusted pursuant to the provisions of paragraph (b) of this subsection.
- 3. The person employs more than five hundred (500) full-time or full-time equivalent employees per individual insured or is a member of an affiliated group employing more than one thousand (1,000) employees in the aggregate.
- $\underline{4.}$ The person is a nonprofit organization or public entity generating annual budgeted expenditures of at least thirty million dollars (\$30,000,000) as such amount is adjusted pursuant to the provisions of paragraph (b) of this subsection.
- 5. The person is a municipality with a population in excess of fifty thousand (50,000) persons.
- (b) The amounts provided in subparagraph (iii) 1., 2. and 4. of paragraph (a) of this subsection must be adjusted to reflect the percentage change for the five (5) year period in the consumer price index for all urban consumers published by the bureau of labor statistics of the United States department of labor.
- (c) For the purposes of this subsection, "commercial insurance" means property and casualty insurance pertaining to a business, profession, occupation, nonprofit organization or public entity.
- (26) To "eExport" means to place in an unauthorized insurer under this surplus line law insurance covering a subject of insurance resident, located, or to be performed in Idaho.
 - (7) (a) "Home state" means:

- (i) The state in which an insured maintains its principal place of business or, in the case of an individual, the individual's principal residence; or
- (ii) If one hundred percent (100%) of the insured risk is located out of state, the state to which the greatest percentage of the insured's taxable premium for that insurance contract is allocated.
- (b) If more than one (1) insured from an affiliated group are named insureds on a single nonadmitted insurance contract, then "home state" means the home state, as determined pursuant to the provisions of paragraph (a) of this subsection, of the member of the affiliated group that has the largest percentage of premium attributed to it under such insurance contract.
- (c) For the purposes of this subsection, "principal place of business" means the state where the insured maintains its headquarters and where the insured's high level officers direct, control and coordinate the business activities of the insured.
- (8) "Qualified risk manager" means, with respect to a policyholder of commercial insurance, a person who meets all of the following requirements:
 - (a) The person is an employee of, or a third party consultant retained by, the commercial policyholder;
 - (b) The person provides skilled services in loss prevention, loss reduction or risk and insurance coverage analysis, and purchase of insurance; and

(c) The person:

- (i) Has at least ten (10) years of experience in risk financing, claim administration, loss prevention, risk and insurance coverage analysis or purchasing commercial lines of insurance; or
- (ii) Has a graduate degree from an accredited college or university in risk management, business administration, finance, economics or any other field determined by a state insurance director or other state regulatory official or entity to demonstrate minimum competence in risk management; or
- (iii) Has at least seven (7) years of experience in risk financing, claims administration, loss prevention, risk and insurance coverage analysis or purchasing commercial lines of insurance and has one (1) of the designations specified in subparagraph (iv)1. through 5. of this paragraph; or
- (iv) Has a bachelor's degree or higher education from an accredited college or university in risk management, business administration, finance, economics or any other field determined by a state insurance director or other state regulatory official or entity to demonstrate minimum competency in risk management; and either has three (3) years of experience in risk financing, claims administration, loss prevention, risk and insurance analysis or purchasing commercial lines of insurance, or has one (1) of the following designations:
 - 1. A designation as a chartered property and casualty underwriter (CPCU) issued by the American institute for CPCU and insurance institute of America;
 - 2. A designation as an associate in risk management (ARM) issued by the American institute for CPCU and insurance institute of America;
 - 3. A designation as a certified risk manager (CRM) issued by the national alliance for insurance education and research;
 - $\underline{4.}$ A designation as a RIMS fellow (RF) issued by the global risk management institute; or
 - 5. Any other designation, certification or license determined by a state insurance director or other state insurance regulatory official or entity to demonstrate minimum competency in risk management.
- SECTION 3. That Section 41-1214, Idaho Code, be, and the same is hereby amended to read as follows:
- 41-1214. CONDITIONS FOR EXPORT. If certain insurance coverages cannot be procured from authorized insurers, such coverages, hereinafter designated "surplus lines," may be procured from unauthorized insurers, subject to the following conditions:
- (1) The insurance must be procured through a licensed surplus line broker who is a member of a surplus line association approved by the director.
- (2) The full amount or kind of insurance required must not be procurable from insurers who are authorized to do business in this state. The amount of insurance exported shall be only the excess over the amount procurable from authorized insurers unless the excess is not available without support of

other coverages, provided that a diligent search is made among the insurers authorized to transact and actually writing that particular kind and class of insurance in this state.

- (3) The insurance must not be so exported for the purpose of securing advantages either as to:
 - (a) A lower premium rate than would be accepted by an authorized insurer; or
 - (b) Terms of the insurance contract.

- (4) A surplus line broker seeking to procure from or place insurance with an unauthorized insurer for an exempt commercial purchaser is not required to satisfy the diligent search requirement set forth in subsection (2) of this section when:
 - (a) The surplus line broker or referring insurance producer procuring or placing the surplus line insurance has disclosed to the exempt commercial purchaser that such insurance may or may not be available from the admitted market that may provide greater protection with more regulatory oversight; and
 - (b) The exempt commercial purchaser has subsequently requested in writing the surplus line broker or referring insurance producer to procure or place such insurance from an unauthorized insurer.
- (5) Records of the surplus line broker's satisfaction of the requirements of subsection (4) of this section shall be maintained in compliance with the provisions of section 41-1227, Idaho Code.
- (6) A surplus line broker may not knowingly place surplus line insurance with insurers that are financially unsound. The surplus line broker may only so insure with the following:
 - (a) Any foreign insurer that is authorized to write the kind of insurance in its domiciliary jurisdiction and has capital and surplus or its equivalent under the laws of its domiciliary jurisdiction that equals the greater of the following: (i) the minimum capital and surplus requirements under the laws of this state; or (ii) fifteen million dollars (\$15,000,000); or
 - (b) Any alien insurer that is listed on the quarterly listing of alien insurers maintained by the international insurers department of the national association of insurance commissioners.
- may be satisfied by an insurer that possesses less than the minimum capital and surplus upon an affirmative finding of acceptability by the director. Such finding shall be based upon factors such as quality of management, capital and surplus of any parent company, company underwriting profit and investment income trends, market availability and company record and reputation within the industry. The director is prohibited from making an affirmative finding of acceptability when the foreign insurer's capital and surplus is less than four million five hundred thousand dollars (\$4,500,000).
- (8) The director may promulgate rules to prescribe the terms under which the financial requirements provided in this section may be waived in circumstances where insurance cannot be otherwise procured on risks located in this state.
- (9) For any violation of the provisions of this section, a surplus line broker may be subject to a fine of not less than one hundred dollars (\$100)

and not more than five thousand dollars (\$5,000), or the surplus line broker's license may be revoked, suspended or nonrenewed, or both such fine and license revocation, suspension or nonrenewal.

SECTION 4. That Section 41-1223, Idaho Code, be, and the same is hereby amended to read as follows:

- 41-1223. LICENSING OF SURPLUS LINE BROKERS. (1) Any individual while licensed as a producer licensed for property or casualty insurance who has had at least two (2) years' experience as a producer for the lines of insurance for which he is seeking to be licensed as a surplus line broker, and who is deemed by the director to be competent and trustworthy with respect to the handling of surplus lines, may be licensed as a surplus line broker.
- (2) Application for the license shall be made to the director on forms as designated and furnished by the director.
- (3) The license and continuation fee shall be as set forth by rule pursuant to section 41-401, Idaho Code.
- (4) The license and licensee shall be subject to the applicable provisions of chapter 10, title 41, Idaho Code (producers -- licensing).
- (5) When a national insurance producer database of the national association of insurance commissioners, or other equivalent uniform national database, for the licensure of surplus line brokers is created, the director may participate in such database.
- SECTION 5. That Section 41-1229, Idaho Code, be, and the same is hereby amended to read as follows:
- 41-1229. TAX ON SURPLUS LINES. (1) On or before the first day of March of each year each broker shall remit to the director a tax on the premiums, exclusive of sums collected to cover federal and state taxes and examination fees, on surplus line insurance subject to tax transacted by him with unauthorized insurers during the preceding calendar year as shown by his annual statement filed with the director, and at the following rates:
 - (a) For calendar years 2004, 2005 and 2006, beginning with the effective date of the policy, two and seventy-five hundredths percent (2.75%); and
 - (b) For calendar year 2007 and thereafter, beginning with the effective date of the policy, rate of one and five-tenths percent (1.5%).

Such tax shall be in lieu of all other taxes upon such insurers with respect to the business so reported.

in this state, the tax so payable shall be computed upon the proportion of the premium which is properly allocable to the risks or exposures located in this state For property and casualty insurance other than worker's compensation insurance, if Idaho is the insured's home state, then the tax so payable shall be computed upon the entire premium under subsection (1) of this section, without regard to whether the policy covers risks or exposures that are located in Idaho. For all other lines of insurance, if a surplus line policy covers risks or exposures only partially in Idaho, the tax so payable shall be computed upon the proportion of the premium that is properly allocable to the risks or exposures located in Idaho.

SECTION 6. Section 5 of this act shall be in full force and effect on and after July 21, 2011.